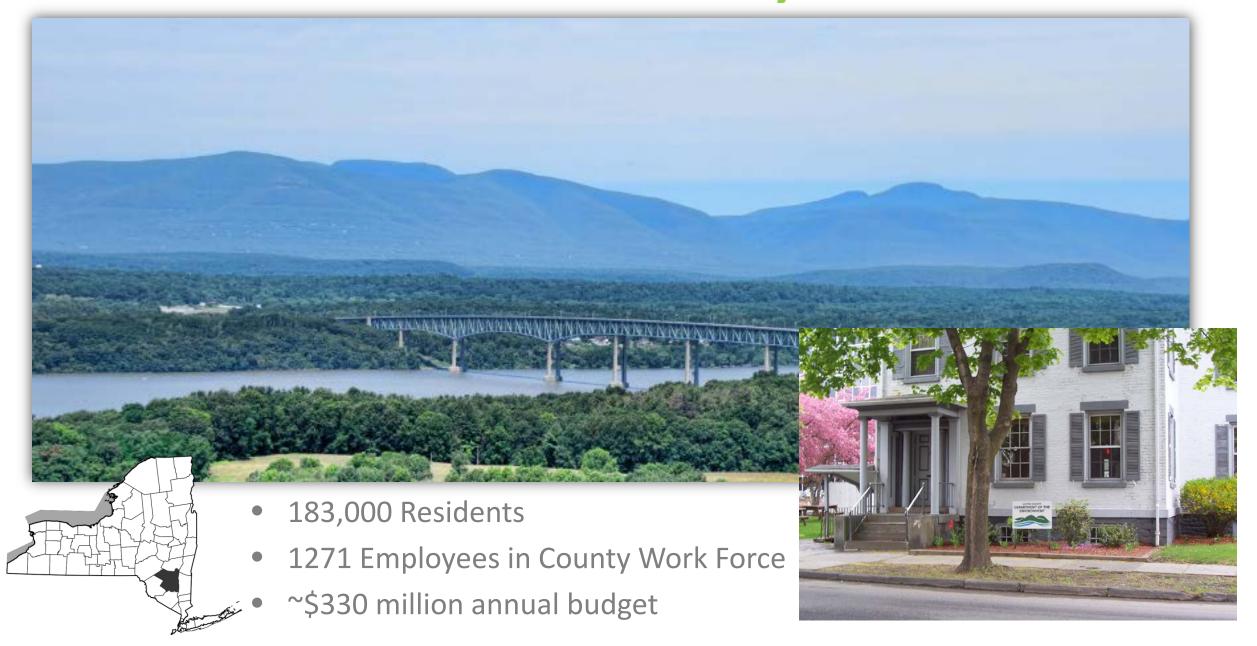


GREENER BY DESIGN: ULSTER COUNTY FLEET SUSTAINABILITY & EV CHARGING INITIATIVE

Central Hudson EV Summit
October 30, 2018

Amanda LaValle, Coordinator
UC Department of the Environment

Ulster County



Outline for Presentation

- 1. Big Picture County Environmental Goals & Initiatives
- 2. Green Fleet Initiative
- 3. Electric Vehicle Charging Station Initiative

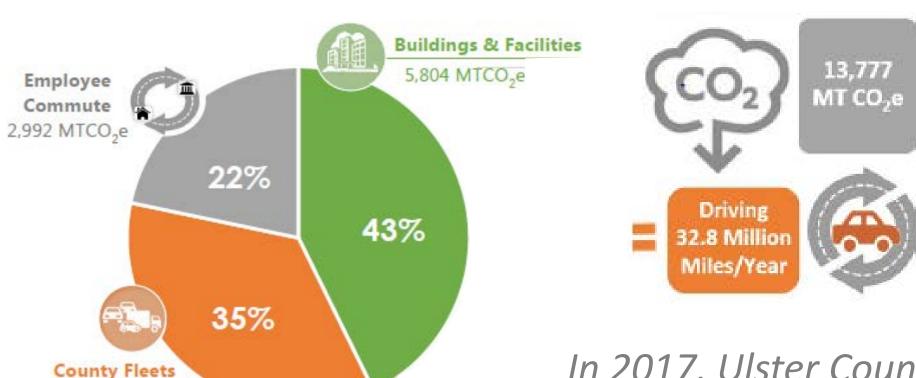
1. Demonstrating Environmental Leadership



Ulster County Government Operations Greenhouse Gas Reduction Goal



Ulster County Government Operations Greenhouse Gas Inventory (2012)



4,899 MTCO,e

In 2017, Ulster County used for fleet operations over 524,000 gallons of fuel at a cost of \$976,000.

Ulster County Energy Use and Emissions Reduction Framework



1. Avoid & Reduce

 Right size operations, operational efficiency, building controls

2. Energy Efficiency • Employ energy conserving technology (e.g. LED lighting)

3. On site renewable

 County owned renewable energy installation and large scale PPA arrangements

4 Offset

- Renewable Energy Credits (RECs)
- Carbon Credits

5. Monitor 8
Evaluate

- Building by building utility tracking
- Tracking of unleaded and diesel use

2. Ulster County Green Fleet Initiative

- Road Maintenance (paving, plowing)
- UCAT bus service
- Social Services, visits to elderly, transport of veterans to medical appointments
- Sheriff Road Patrol, inmate transport



GOVERNMENT FLEET

MA VEI

Maintenance

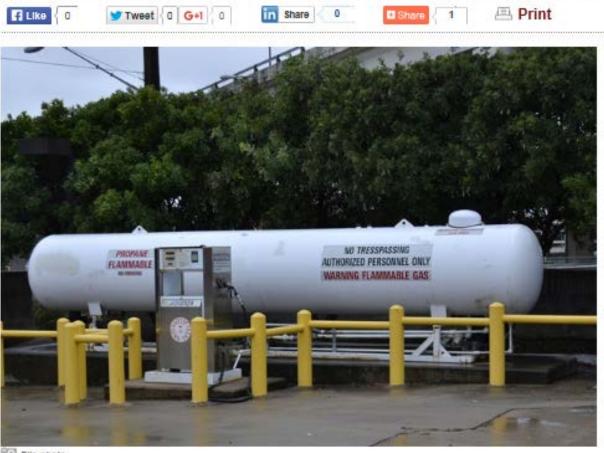
Vehicle Research

Equipment

Fuel

N.Y. County Official Calls Propane Autogas Plan a 'Step Backwards'

February 25, 2015



File photo

Ulster County (N.Y.) Executive Mike Hein vetoed a resolution to spend \$25,000 to convert five transport vans from unleaded gasoline to propane autogas. The resolution had been passed by the county legislature.

Ulster County Green Fleet Policy



- Collaborative effort between UC Executive (Public Works Fleet Manager and Environment) and Legislature
- Formalized efficiency and conservation efforts
- Made sure reporting and tracking was implementable
- Set aspirational but achievable goals

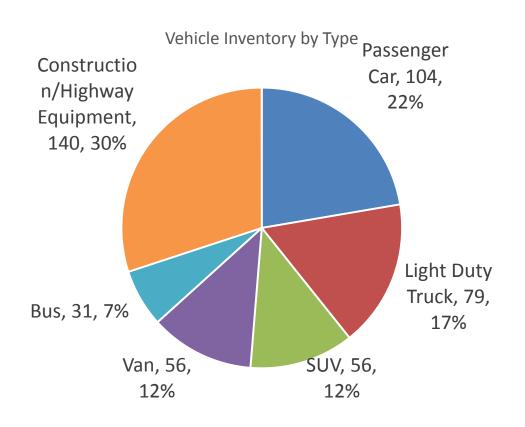
Ulster County Green Fleet Policy

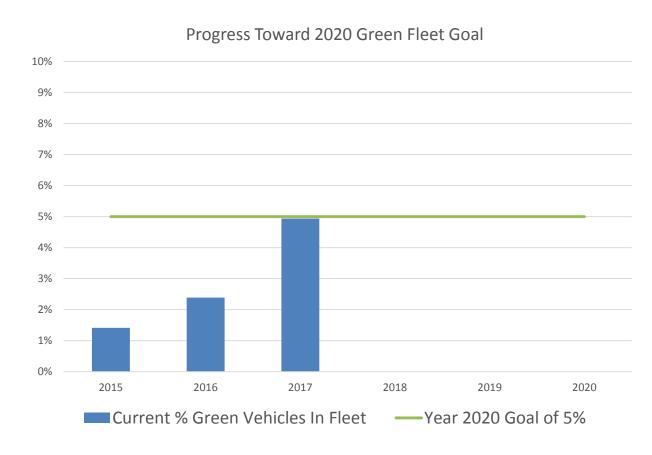
- Inventory, Monitoring, Right-sizing & Employee Education
- Green Vehicle Definition:

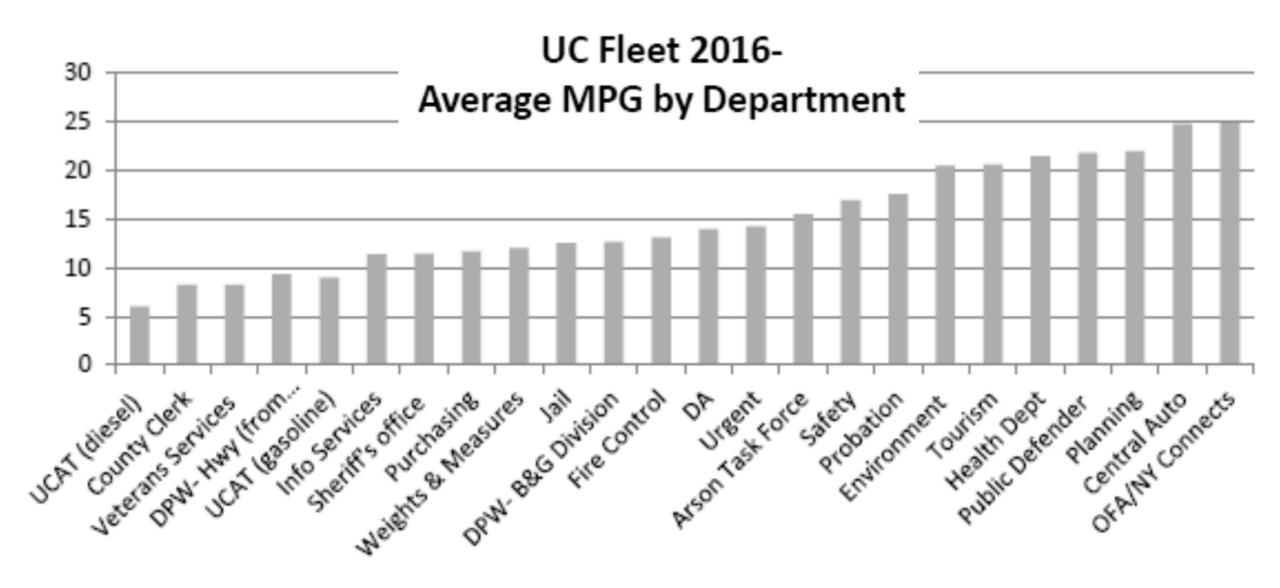
Any vehicle that employs technology that reduces fuel consumption or emission and shall include, but is not limited to, vehicles that have electric drive trains (EVs), hybrid-electric, and hybrid vehicles that use both a rechargeable energy storage system and combustible fuel (HVs)

Goals

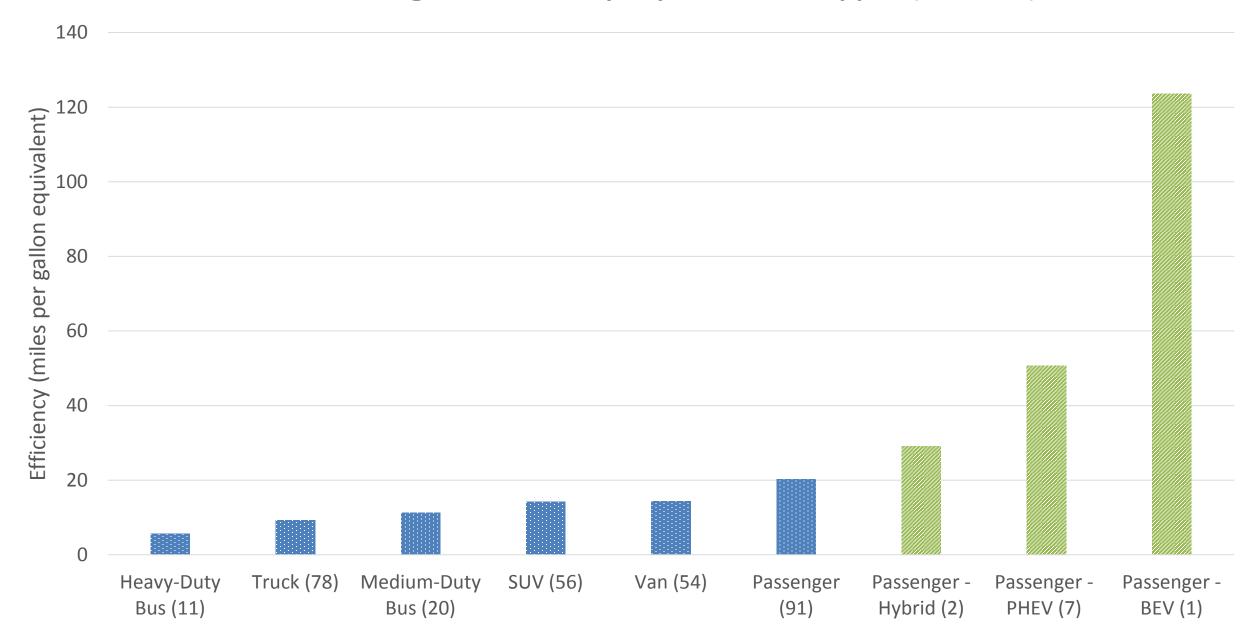
- 5% of the fleet will be Green Vehicles by 2020
- After 2020, 20% of new passenger vehicle purchases will be Green Vehicles
- Will use a team approach; must produce annual report
- Conservation, Efficiency, Renewables

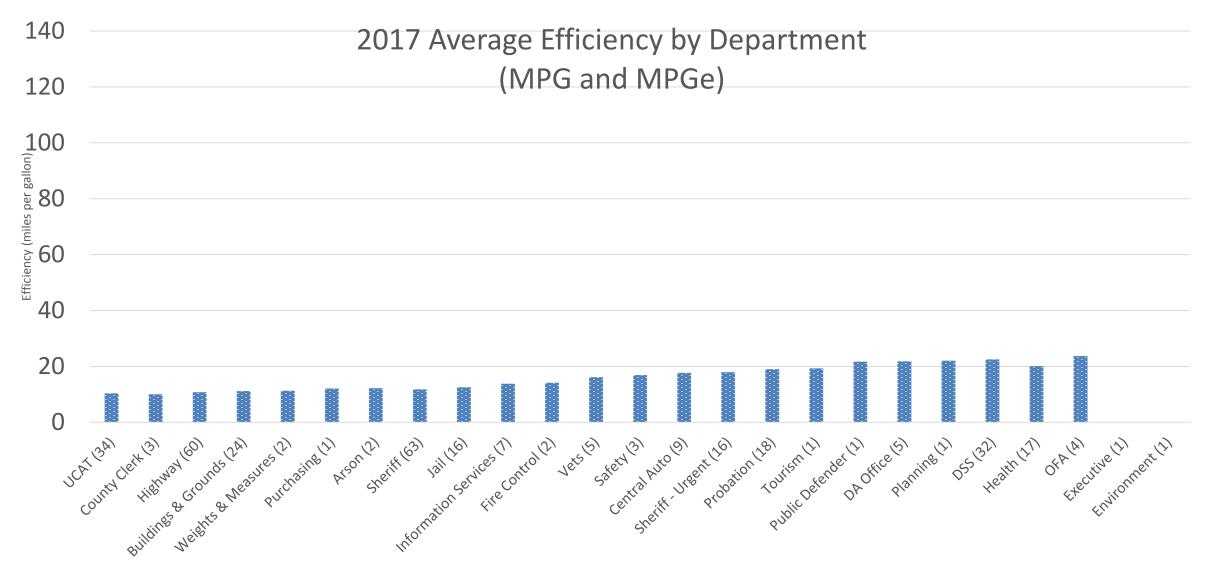


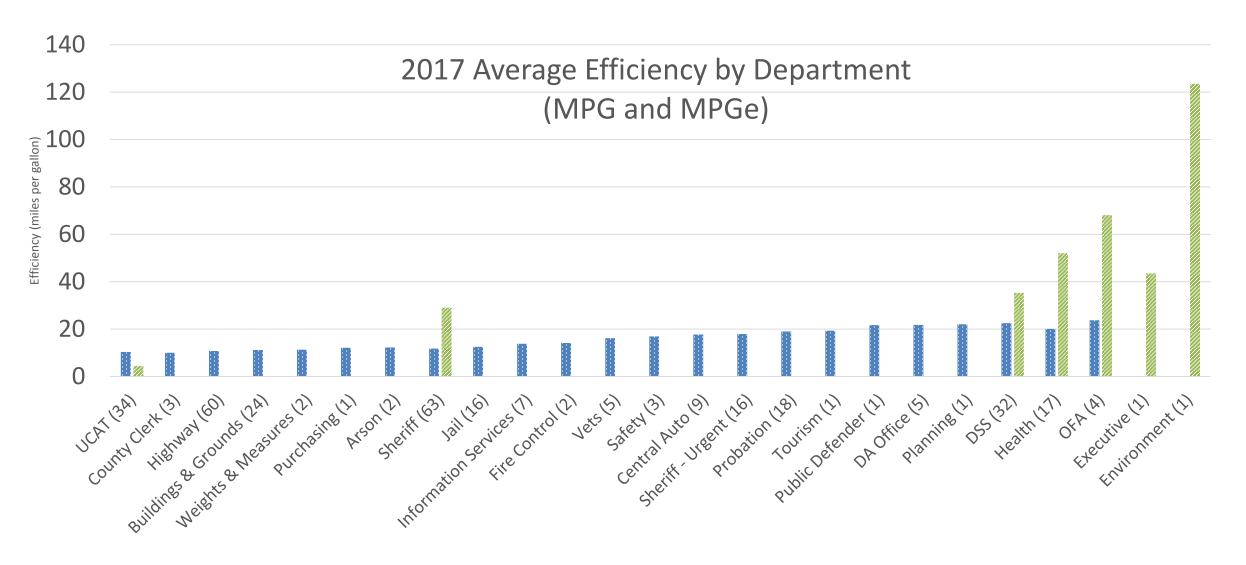




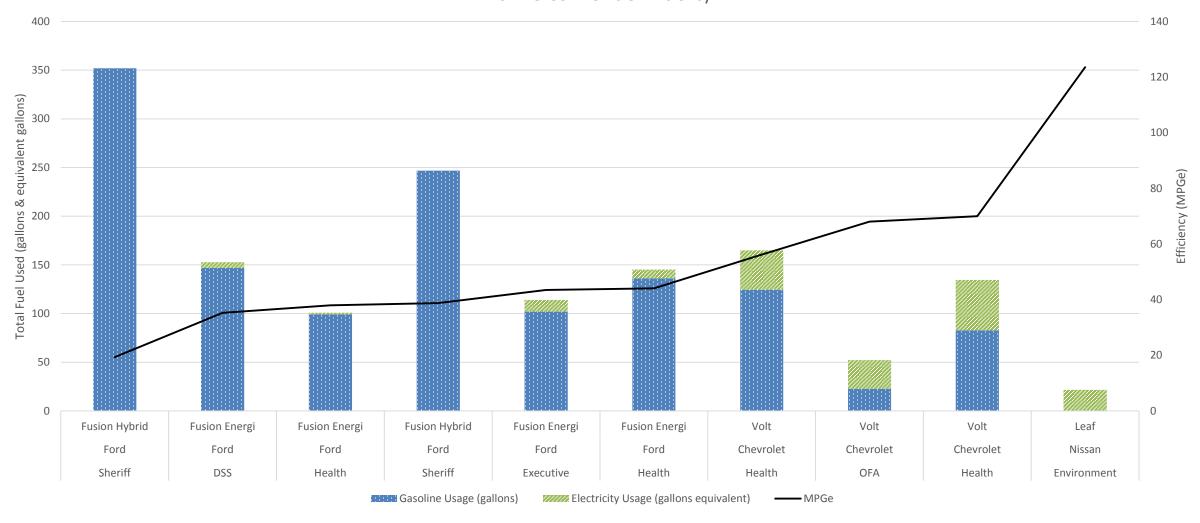
2017 Average Efficiency by Vehicle Type (MPGe)





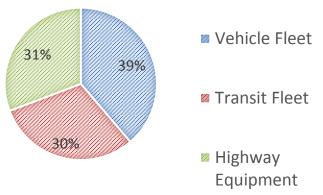


2017 Green Vehicle Efficiency



Green Fleet Next Steps

- Moving beyond passenger vehicles...
 - Transit buses? Transport vans? Road Patrol?
- All require additional charging infrastructure...
 - e.g. DC fast charging, 60-150kw "depot" charging for buses
- Tracking and monitoring



2017 EMISSIONS (MT CO2E)



3. ELECTRIC VEHICLE CHARGING STATIONS

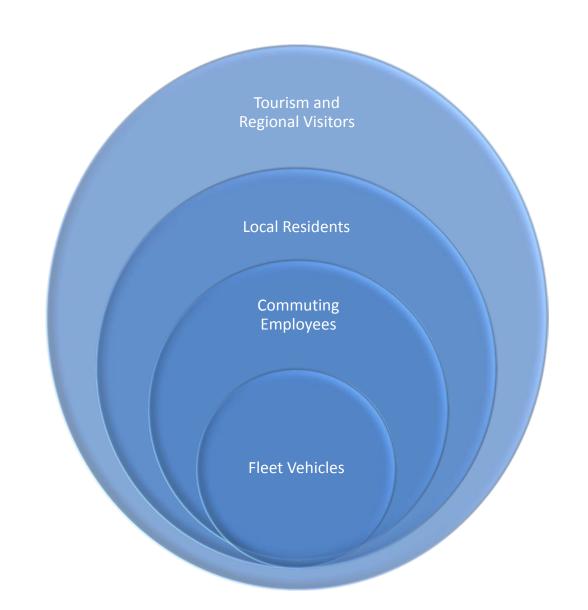


Build it and they will come...

- First installed in 2015
- Opportunity to use ChargeNY funding for the charging stations
- Decided to go ahead and implement, using local knowledge, rather than to do additional planning to determine sites

Electric Vehicle Charging Stations

- One project with multiple layers of potential benefit, reaches far beyond the UC Fleet!
- Takes advantage of the location of many county buildings as logical EVSE sites.
- Provide <u>environmental</u> and <u>economic</u> benefit
- Demonstrates the equipment and technology to the public.



Station Siting and Installation



 Each station has two ports; Cable can reach beyond proximate two spaces next to the charger. Flexibility to designate more spaces in the future.

- 2015: Installed charging stations at 9 sites.
- 2016-2018 Installed additional six units
- Worked with vendor and Ulster Co DPW to identify best sites.
- UC DPW did the site work, electrical panel work required for installation.



Station Siting and Installation



DOWNTOWN CLUSTER

Downtowns, including main streets and central business districts, offer strong potential as an EVSE cluster, with their combination of municipally managed parking lots and garages, longer dwell times for local shopping and leisure, and accessibility to all driver demographics.



RETAIL CLUSTER

Retailers have good incentive to install EVSE as a customer amenity. Cutting-edge firms that attract or would like to attract customers fitting the early EV adopter profile can deploy EVSE to aid their marketing and branding efforts. Food markets, shopping malls and other retail operations with longer customer dwell times will experience the best early opportunities for EVSE.



WORKPLACE CLUSTER

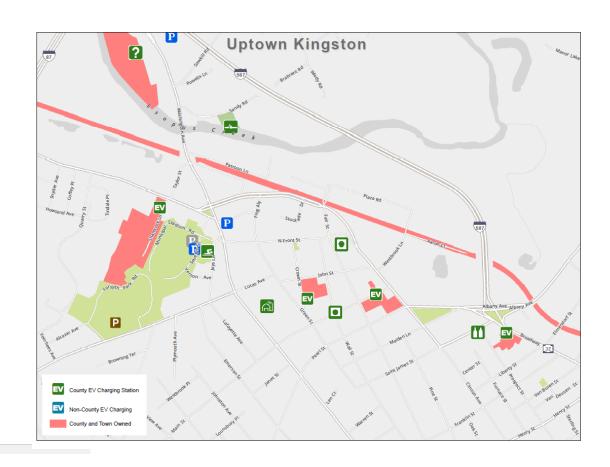
Many offices, particularly those engaged in the technology sector, can offer EVSE as an employee benefit while also representing themselves as a cutting-edge firm. Workplace charging is seen as the second most important opportunity for EV drivers, after overnight charging at home.



LEISURE DESTINATION CLUSTER

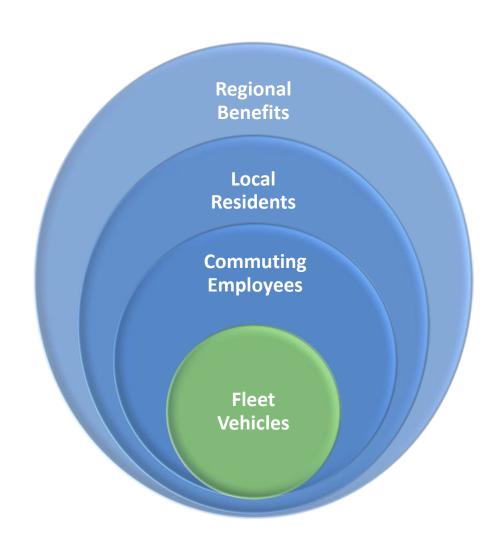
Wildlife parks, botanical gardens, museums, science centers, sports stadiums and other major cultural institutions in major metropolitan areas are all examples of leisure destinations that offer growing EV early adopter demand and good EV exposure. National and state parks and vacation destinations such as ski resorts in more rural areas offer opportunities for EVSE deployment as well. Siting EVSE in this cluster extends vehicle range throughout the region.

Graphics exerted from EVSE CLUSTER ANALYSIS Electric Vehicle Supply Equipment Support Study December 2012



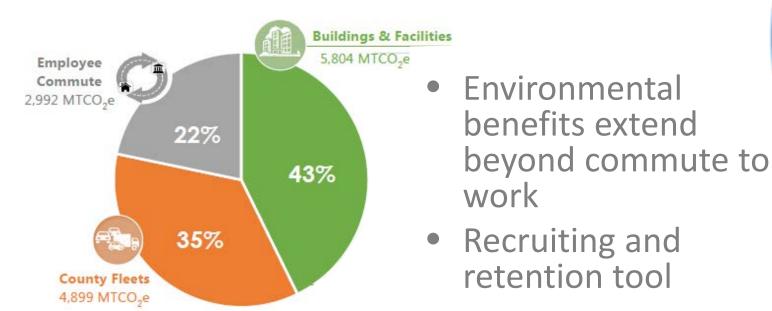
Ulster County Fleet

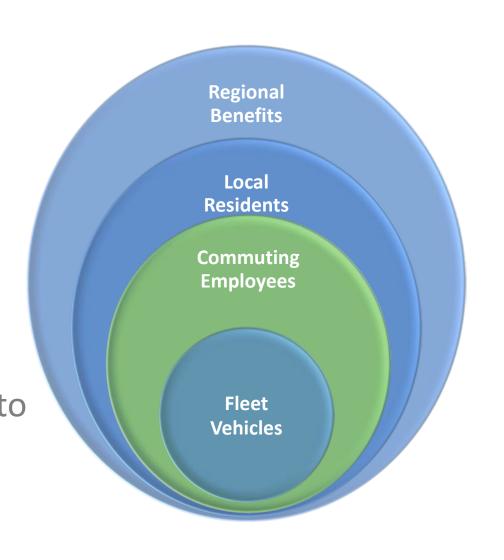
- Significant number of passenger vehicles in fleet
- Green Fleet Policy sets goal of 5% of overall fleet must be a green vehicle by 2020. Thereafter 20% of new purchases (passenger) must be green vehicles.
- Started in 2015 with purchase of four plug- in hybrid sedans.
- Deployed in departments where we can identify both advantageous driving patterns and willing "champions"
- Charging Stations at all our main public buildings, provide necessary infrastructure as well as flexibility to try vehicles with other departments.
- Increasing availability of cost-competitive plug-in hybrids and BEVs.



Commuting Employees

- Employee commutes are 22% of our total GHG emission (2012)
- 96% of employees work in a location with access to EVSE





Commuting Employees

 Outreach highlights various ways to reduce environmental impact of commuting (e.g. UCAT bus, RideShare, EV Charging)

3 Ways To Make Your Employee Commute Greener

Did you know? Ulster County employees commute approximately 22 miles round trip every day. In an effort to lesson Ulster County's carbon footprint, we need your help! Here are some ways that you can reduce your commuter footprint, while saving gas and money:



ULSTER COUNTY AREA TRANSIT (UCAT)

Ulster County Area Transit (UCAT) bus rides are only **30 cents per ride for all County employees!** Just show your County employee ID badge to the bus driver and enjoy this efficient, inexpensive and environmentally-kind commute.

All of the UCAT buses run on clean biodeisel. All UCAT buses are equiped with bike racks.

Please call (845) 340-3333 for further information. Or you can download the 'UCAT' APP, which will give you the bus schedule *and* show you exactly where your bus is in transit. Search for 'UCAT' on the App Store or Google Play to download this APP.



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See more at: http://ulstercountyny.gov/ucat/ulster-county-area-transit#sthash.rBxvx8vA.dpuf

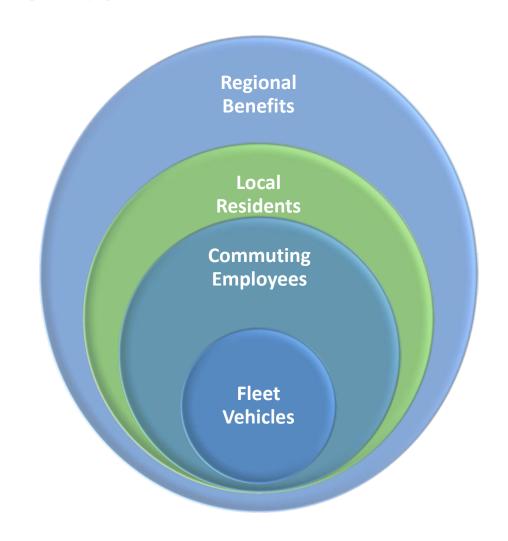


Ulster County recently installed Electric Vehicle (EV) charging stations at nine County facility parking lots, making it the largest municiple network of charging stations in the State of New York, including NYC. Now, 94% of all Ulster County employees have access to an EV charging station. The stations are to power the County fleet, as EVs start to replace agedout County vehicles. The charging stations are also available for County employees and the public to use Inon-commercial vehicles only), free of charge.

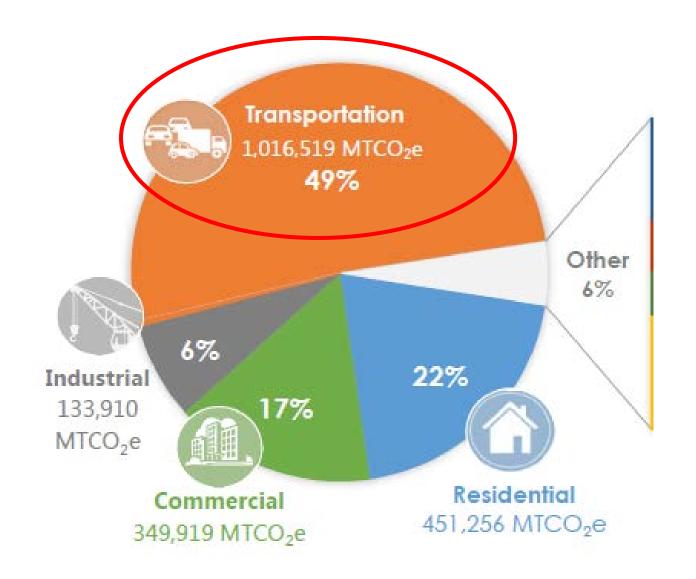
We hope County employees as well as the public consider electric vehicles and hybrid plug-ins (EVs) when purchasing new vehicles. Although EVs are often perceived as being 'too

Local Residents

- Provides local public health and environmental benefits
- More charging stations leads to more EV drivers
- Highlights and demonstrates technology to public

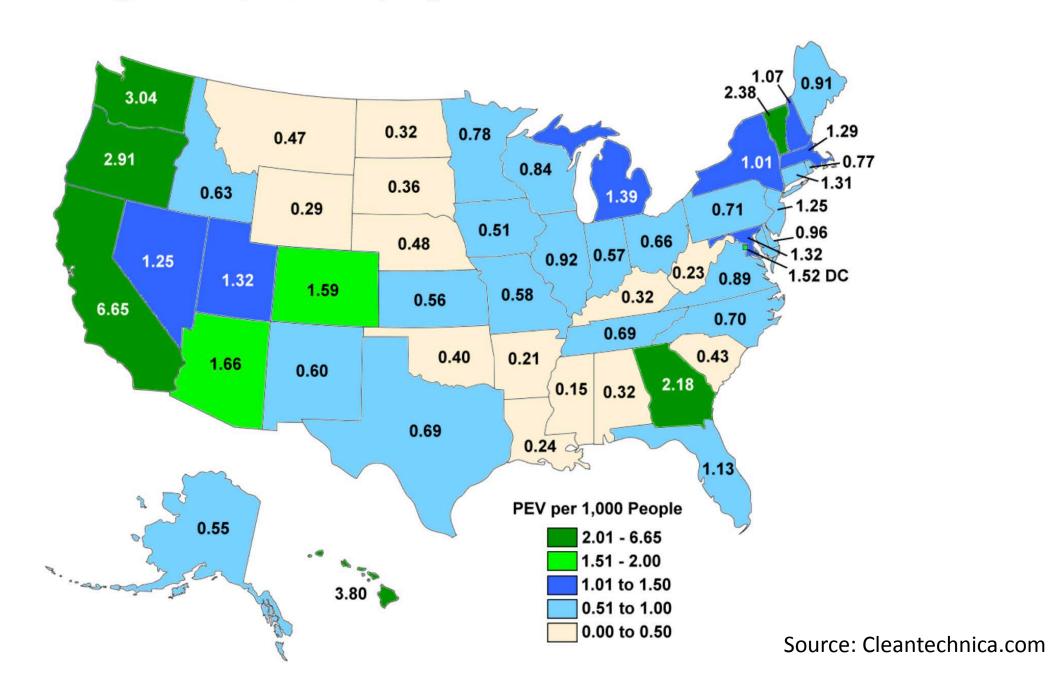


Local Residents



Ulster County-wide GHG Emissions by Sector (2010)

PEV Registrations per 1,000 People by State, 2016

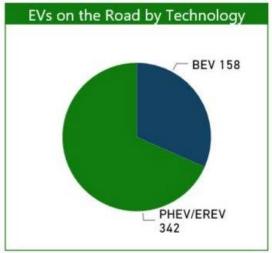


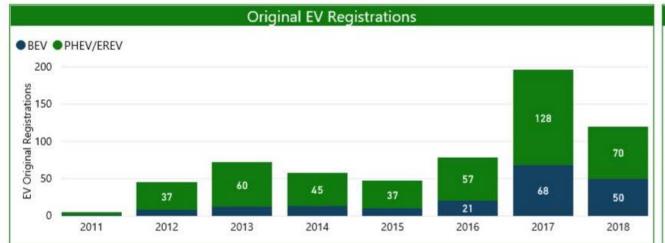
Ulster County EV Ownership



500 Last Updated

DATA.NY.GOV
(9/29/2018)





Key Metrics

0.84

BEVs per 1k People

1.81

PHEVs per 1k People

19.75

BEVS per DCFC Location

5.88

EVs per Level 2 Port

https://www.nyser da.ny.gov/All-Programs/Programs /ChargeNY/Support -Electric/Map-of-EV-Registrations



Ulster County has installed 9 electric car-charging stations, and they can be used for free



POSTED: 08/09/15, 12:56 PM EDT

UPDATED: 4 WEEKS, 1 DAY AGO

38 COMMENTS

KINGSTON >> With a gas station on almost every corner, finding a place to get a fill up is no problem for most motorists.

For those driving electric cars, however, finding a place to recharge the battery after a day of traveling an be more difficult.

Ulster County is looking to change that.

VIDEO: ULSTER COUNTY OFFERS ELECTRIC CAR CHARGING STATIONS.

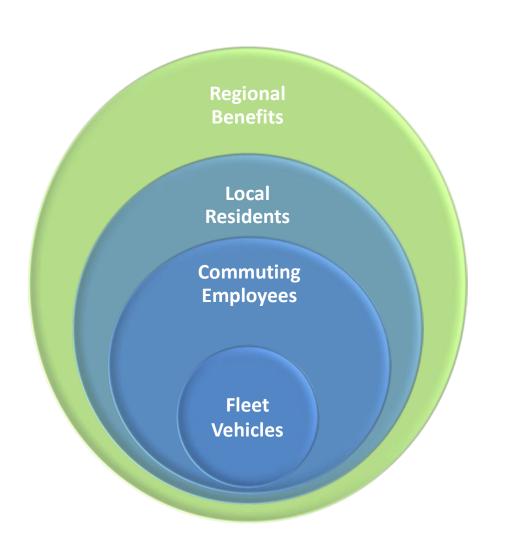




Ulster County Executive Mike Hein and Amanda LaValle, coordinator of the Ulster County Department of Environmental Conservation, stand in front of an electric vehicle charging station in the Ulster County Building parking lot on Main Street in Kingston.

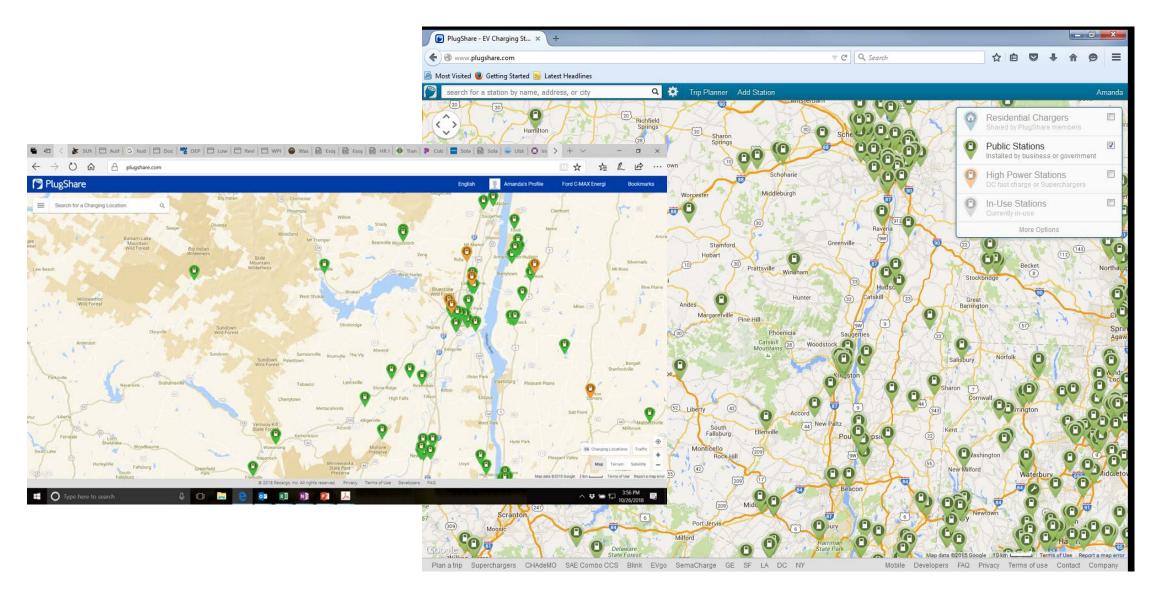
Tania Barrickio- Daily Freeman

Tourism/Regional Benefits



- Electric Vehicle Community-Growing and they are looking for places to plug-in
- They don't sit in their cars while charging. Dining, shopping, attractions...

Regional EV Charging Stations



Mike Kamm

September 6 at 10:28pm - Edited

I located and plugged into all 8 new Ulster County chargers in Kingston today. I have to applaude Ulster County for going big and peppering Kingston with high quality, user friendly, ChargePoint chargers. My favorite one was located at 1 Development Ct. It was walking distance to various fast food places and also King's Valley diner.





Comment Comment

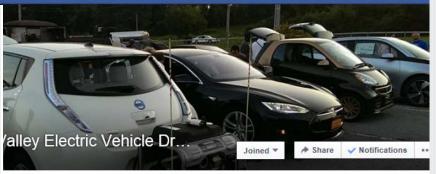
You and 8 others like this.

✓ Seen by 35

COM



Chris Neff Nice Mike. The ones just off Crown St I saw were ICE'd - it was during the Farmers Market. I took a pic and shot it to the town council people so they are aware. I did not see any EV ONLY signs - just EV charging signs. The ones at the municipal building on Main are probless prone to ICEing until they work this all out. Either way Kingston is really doing awesome here



Members Events Photos

LaValle Genson

news with you all.

at 10:14pm - Kingston, NY

Search this group

Ask Question Add Photo / Video

Vehicle Drivers! I'm a plug-in hybrid owner in Ulster

ity has installed 9 electric car-charging

fith a gas station on almost every corner, finding a place to get a

d they can be used for free

excited to know that this group exists. Sharing some Ulster

+ Add People to Group

MEMBERS





Message Invite by Email

DESCRIPTION

Drivers and enthusiasts of EVs (Electric Veh

▼ See More

CREATE NEW GROUPS

Groups make it easier than ever to share with friends. family and teammates.

22 members (4 no

RECENT GROUP PHOTOS

SUGGESTED GROUPS

w.ev-hole.com

Please Don't B one charging to make



September 3 at 10:57am · Kingston, NY

Some EV Charging Station news from Ulster County. Stations are on the ChargePoint network and are also listed on Plugshare. We are excited about this project and hope you come to visit us in Ulster County!



Ulster County has installed 9 electric car-charging stations, and they can be used for free

KINGSTON >> With a gas station on almost every corner, finding a place to get a fill up is no problem for most motorists.

DAILYFREEMAN.COM

Comment

Share

You and 12 others like this

✓ Seen by 51

View 3 more comments



Chris Neff Look who I met today @ Amanda LaValle Genson and Ken - that is my i3 - These chargers rock, really nice town area along Wall St. The Farmers market was hopping



September 6 at 9:38pm - Edited - Like

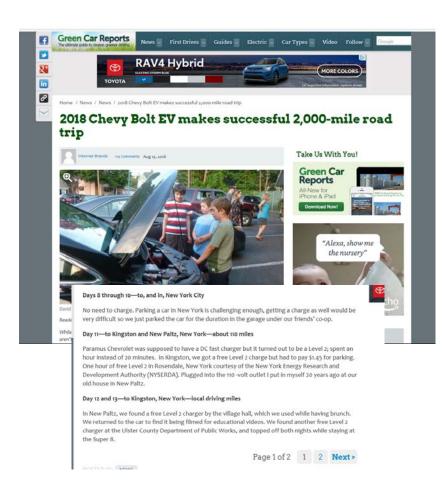


Amanda LaValle Genson Thanks again for coming to check out the project. Uptown Kingston is a happening place on Saturdays. Glad you got to see the Kingston Farmer's Market in full swing!

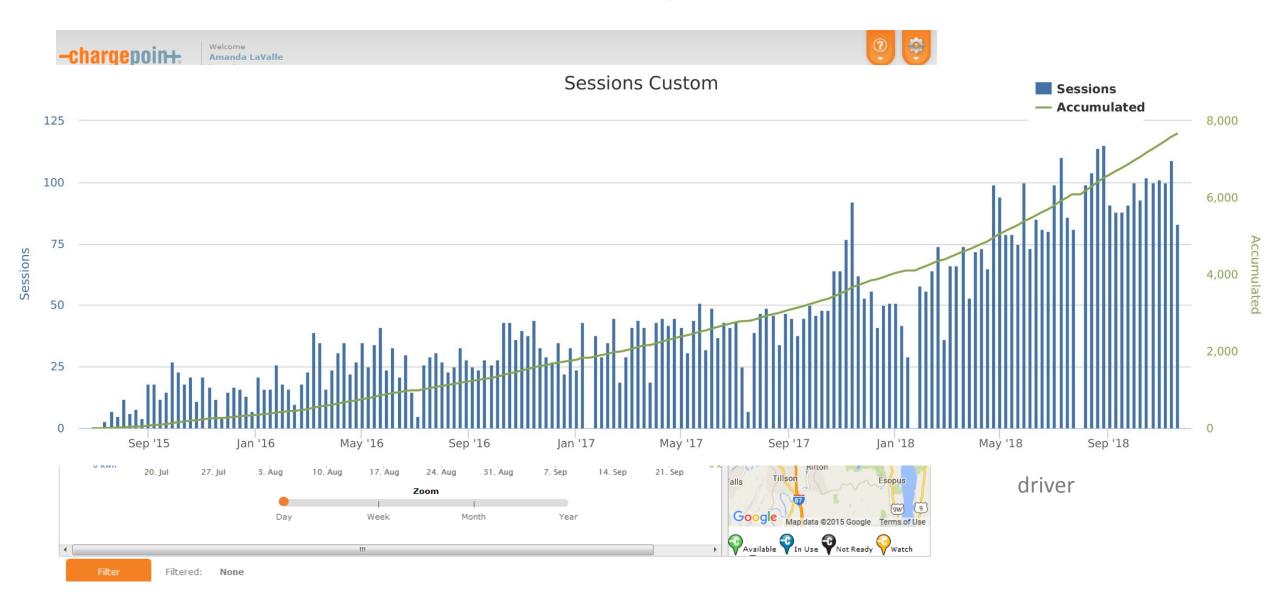
Yesterday at 6:38am - Edited - Like - 2

Green Economy

- "When I drive through that area heading north in my EV (BMW i3) that is just about where I'm looking for a quick boost...I'm also with my family and I guarantee they won't want to sit in the car for an hr, **they will want to eat and shop.** These two factors alone make Kingston a destination for me instead of just a sign we pass along the Thru-way. We are looking forward to visiting soon being free has really little to do with it."
- "... By installing these stations at minimal cost Ulster County is looks to the future in providing a service desired by forward-thinking, often younger talented people, that will want to live in Ulster County. It also provides an incentive for residents to buy electric cars...Thank you Ulster County for showing the world that we are looking forward and languishing with our heads stuck in the not stuck in the 20th Century oil sands."
- "Instead of driving right past Kingston as I have done for the past 30 years, I pulled off at exit 19 and stopped for lunch at King's Diner [that I previously never knew existed] yesterday. You can thank the Development Ct. charger installation. Yes, these chargers do attract passers-through to stop and spend money in town, instead of passing it by."
- "This is definitely a major step in the right direction for Ulster County, who before this was a black hole on the EV charging infrastructure map. I look forward to charging, shopping and eating in the area on my way to and from Albany."



Tracking Use



Charging Station Stats

- Since July 2015 to October 2018, UC has hosted 7,692 sessions, delivering 58.8 MWh of electricity. Avoiding 7,400 gallons of gas, 25,000kg of carbon emissions
- Cost of public charging is offset by sponsorship by Ulster Regional Chamber of Commerce.
- County buys Renewable Energy Credits (green power) for all our electricity = zero emissions electricity
- Users from New York State, East Coast and beyond...







Costs and Benefits

- Traditional Paradigm
 - Cost of Stations vs Fee to Charge....
- Our View
 - Cost of Stations (install & maintenance) vs. fuel savings for County vehicles, employee availability, sales tax revenue, tourism draw, tourism economic multipliers, environmental benefits for county government, environmental benefits for region



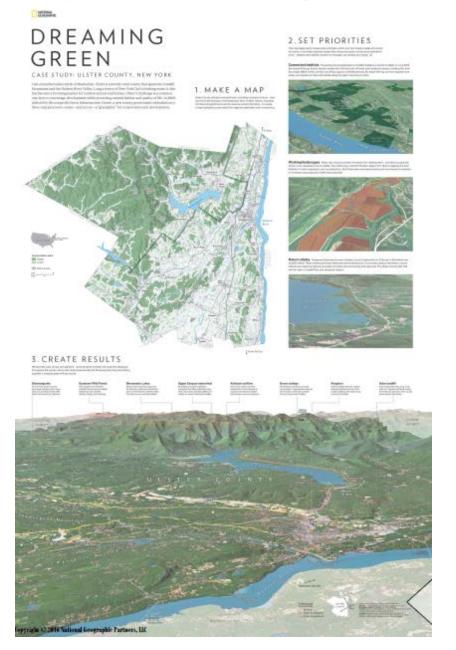
Emerging Project

- Lack of public familiarity with electric vehicles and charging.
 Often public erroneously equates charging battery with filling a gas tank.
- Ulster County is committed to offering free charging for now, we will reevaluate as the project matures and usage changes.
- Subscription Costs...
- Outreach material and resources- seems to be a lack of data and resources that hit on what we are finding to be key project aspects or guide municipalities to pursue similar projects.

Summary

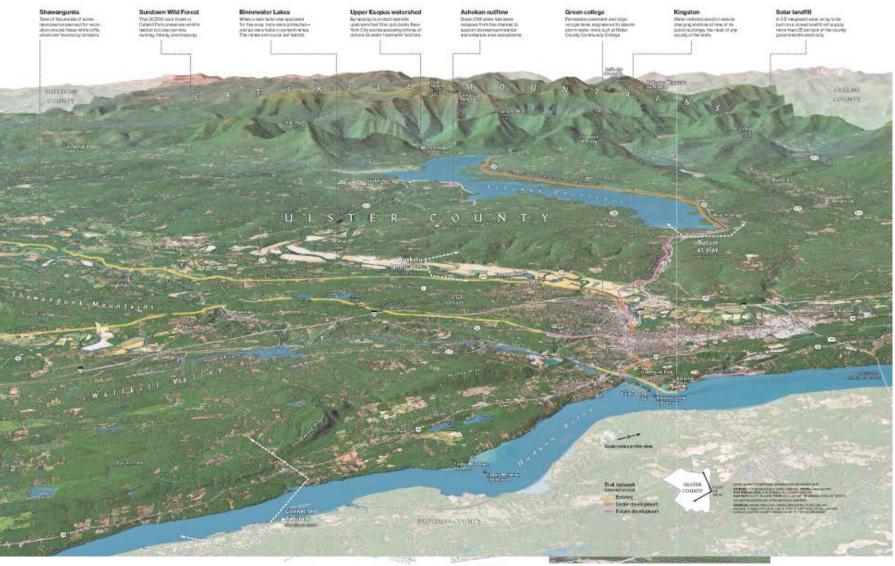
- Fleet is a major cost as well as source of GHG emission
- Fleet operation cuts across county government departments,
 must use a team approach to manage
- Focus on projects that can effectively demonstrate sustainable technology, foster environmental stewardship and action beyond county government operations

National Geographic Recognizes Ulster County



3. CREATE RESULTS

Hiking Irails, solor attays, rain gardens – some projects in Ulster are small. But deployed throughout the control, sloog with his parpressives. No the Shawangunio, they are kealting logistims a uniquely grain intrestructure.





Amanda LaValle, Coordinator
UC Department of the Environment
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845-338-7455