Sustainable CUNY New York State Solar Map and Portal Smart DG-Hub





Solar Energy Costs = Traditional Energy Costs

Strategy

Reduce soft costs

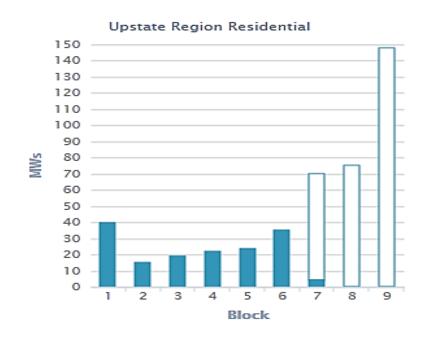
64 %

of the total residential installed system price

- Customer Acquisition
- Financing & Contracting
- Permitting & Inspection
- Interconnection
- Installation & Performance
- Operations & Maintenance

Sustainable CUNY Focus

Declining Federal, State and Local Incentives to Stimulate the Market



AR SMART





Infrastructu

Permitting

- Zoning
- Grid **Analysis**
- Policy Support

 Installer
 - Roundtable



One stop **Portal**

- Solar Maps
- Data Analytics

Mapping the

Roadmaps



• Group Purchasing • Community Shared Solar • Education

- **Shared Solar**
- NY Solar Summit



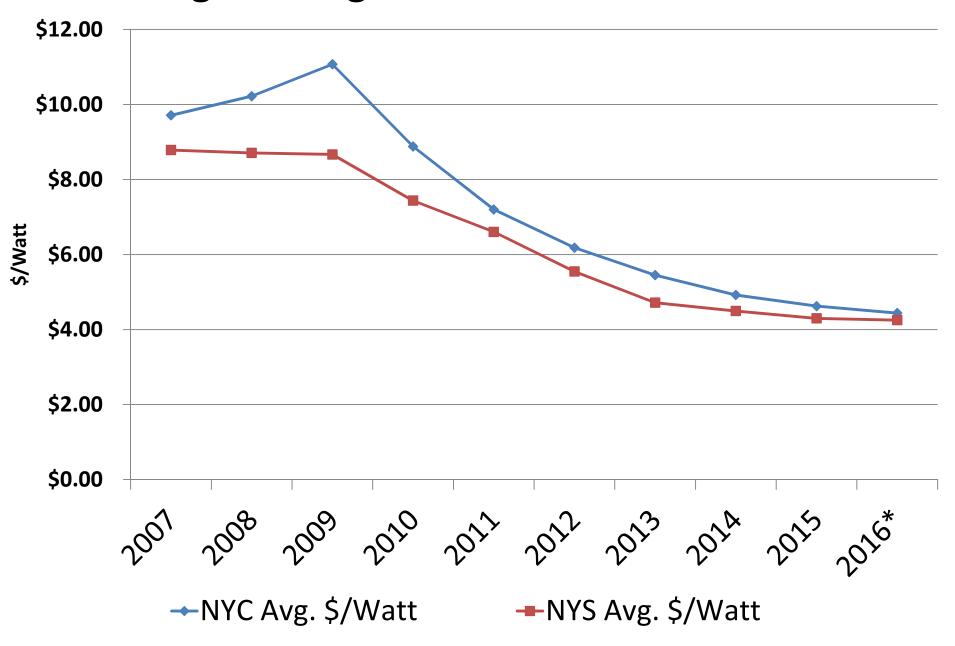
Smart DG

Solar-plusstorage

Hub

 Critical **Facility** Support

Weighted Avg. Installed Cost NYC - NYS



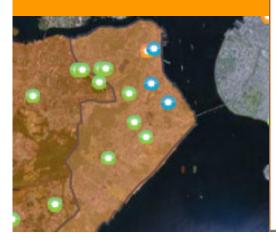
Cumulative Net Cash Flow

NYC SOLAR MAP

Showcases existing installations

TOOLS

- LiDAR based PV potential for every rooftop in NYC
- Marketing tool for industry , i.e. customer acquisition
- Planning tool for utility
- Calculator





86 trees

Calculator Output

Trees Planted Equivalent

Cost*

System Size	45.38 kW-DC
Total System Cost, Before Incentives 🔟	\$272,280
Cost After All Incentives and Taxes	\$133,629
Financial Metrics	
Payback Period 🔃	17 yrs
Net Present Value	-\$53,234
Internal Rate of Return	4%
Levelized Cost of Electricity w/Incentives	0.29 \$/kWh
Electricity Bill Savings	
Energy Production	46,642 kWh/yr
Savings 🗓	\$9,795/yr
Environmental Impact	
CO2 Emissions Reductions 🗵	32,113 lbs/yr

Located in Carroll Gardens, Park Slope, Cobble Hill, Red Hook, Gowanus or the Columbia Street District? You are eligible for Solarize CB6 offering assistance and discounts on going solar. Click here to learn more.

\$250,000 \$0



Incentives NYSERDA/LIPA Incentives \$22,500 Federal Tax Credit \$74,934 NY State Tax Credit \$5,000 NYC Property Tax Abatement 🗵 \$49,956 MACRS + 50% Bonus Depreciation in Year 1 \$0

Steps for Installing Solar in NYC

Get a Quote from a Solar Installer

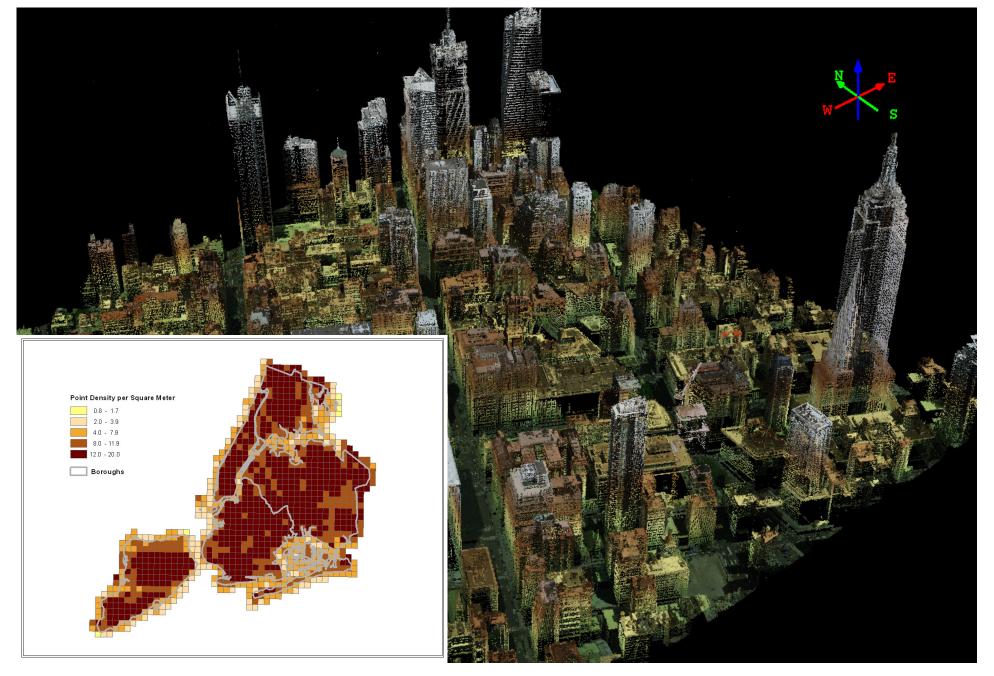
*Note: A solar lease or power purchase agreement can reduce your upfront cost to zero! Ask your installer for details.

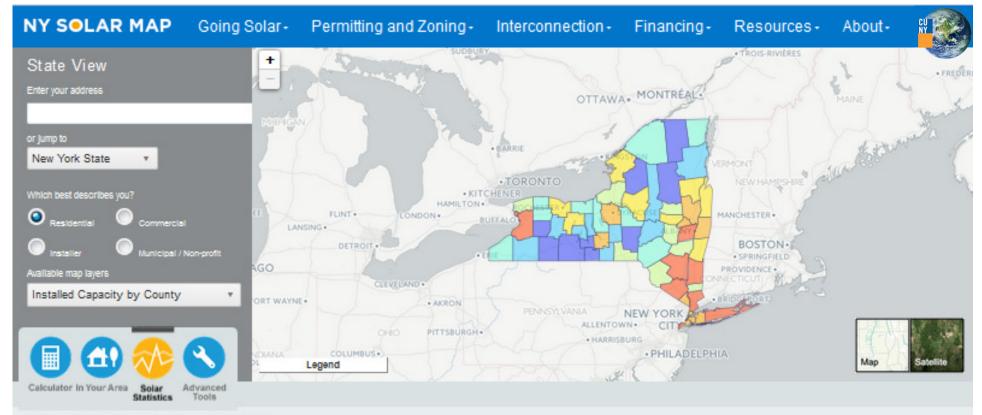
NYC Fire Code rules may require a smaller system than estimated.



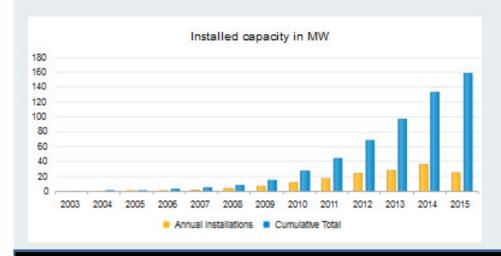
15 Billion Points of LIDAR Data in NYC

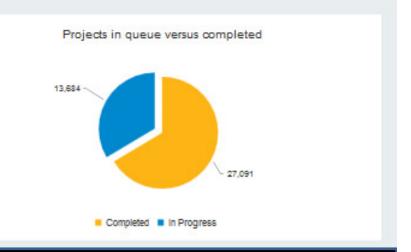






Solar Statistics for New York State





SOLAR MAP TOOLS









MAP LAYERS



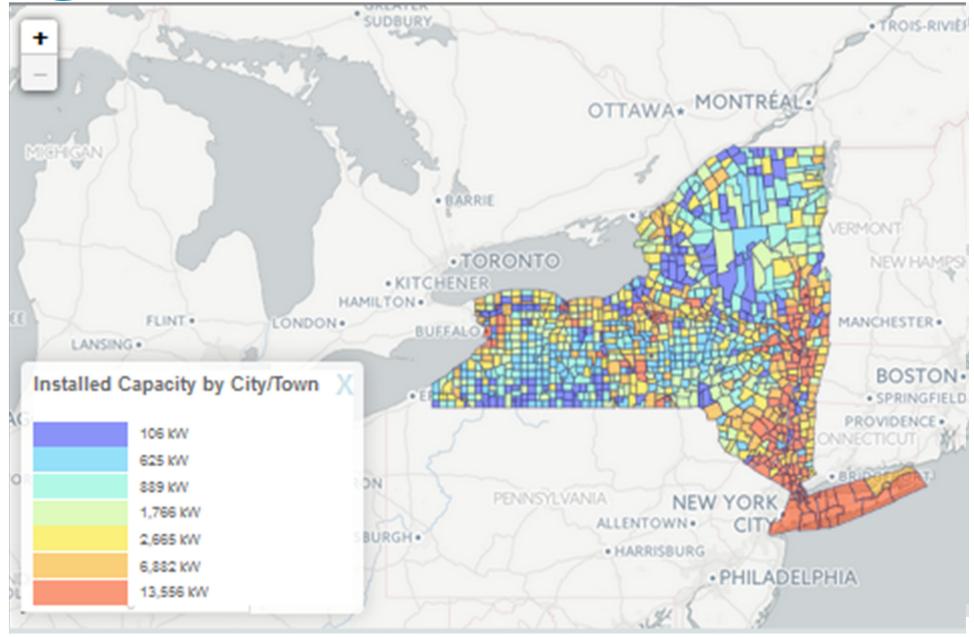






Visualize the Solar Market







View solar market growth, potential, and prices







Find local solar programs, processes, incentives, and resources





In Your Area - Troy

NYS Unified Solar Permit

Adopting the NYSUSP helps reduce costs for solar projects by streamlining municipal permitting processes and support the growth of clean energy jobs across the state. Here is a list of Unified Solar Permit adopters.

NYSERDA Economic Development Growth Extension (EDGE) Program

The Economic Development Growth Extension (EDGE) Program offers regionally based access to NYSERDA's energy efficiency and research/development programs. Regional Outreach Contractors (ROCs) encourage economic growth through outreach to commercial, institutional, municipal, industrial and residential customers.

Center for Economic Growth: Michael Lobsinger, 518-465-8975 x238, michael@ceg.org

Peter Lion, 518-465-8975 x234, peterl.@ceg.org

National Grid: Distributed Generation

Customers interested in interconnecting a DG system to the National Grid's Electric Power System (EPS) must ensure their compliance with the Interconnection Tariff. Read these pages for an outline the general interconnection process and offer some additional guidance and recommendations here.

nationalgrid

Solarize Troy

Solarize is a bulk purchase of solar equipment and installation services. By working together with many households interested in buying solar, Solarize Troy aims to get better prices on better equipment. This process has been used successfully around the

NY SOLAR MAP Going Solar-Financing Permitting and Zoning -Interconnection -+ Street View Enter your address 25 Main St. Yonkers, NY 10701, USA or Jump to New York State Which best describes you? Installed Capacity by County Solar Potential Calculator 1. Solar System Assumptions 2. Output Charts More Charts << >> Assumptions Building / User Type 6 Warburton Ave, Yonkers Commercial System Size (kW DC) Optimal System Size (kW DC) 34.93 Cumulative Net Cash Flow 34.93 (2,376 square feet out of 2,376 usable square feet) \$200,000 Average monthly electricity cost \$3,990.00 Payback Period 8 years Default \$ / Watt System Cost \$4.30 \$150,000 Annual Savings \$8,811 Financing Type Cash \$100,000 Net Cost After Incentives & Taxes \$56,937

The solar charts/graphs shown here are based on the partial data that was available at the time and may not include all statistics

DOWNLOAD REPORT

GET A QUOTE

+ Open Cost Details

* financing options can change your required upfront cost

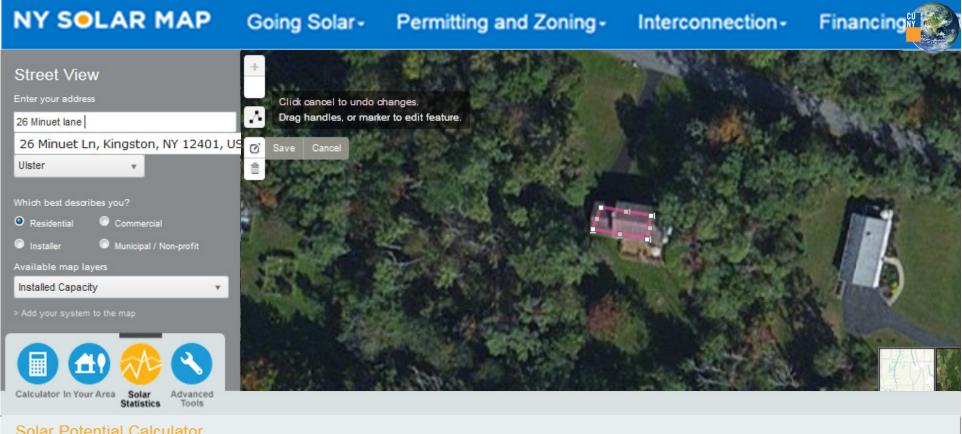
(see below) to adjust payment type.

+ Open Advanced Assumptions

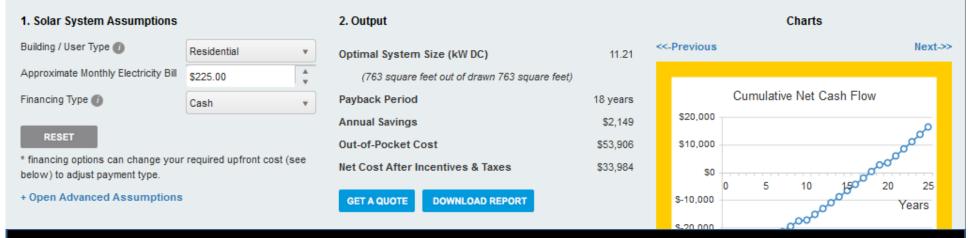
\$50,000

\$-50,000

25



Solar Potential Calculator



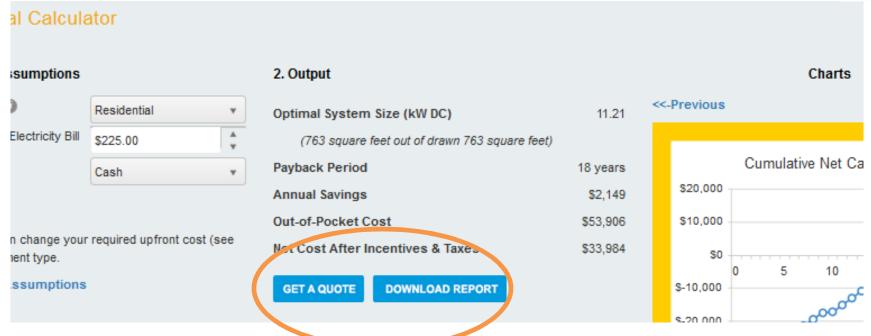
The solar charts/graphs shown here are based on the partial data that was available at the time and may not include all statistics

Analytics Assess Potential



Trigger Action





Congratulations! There is a Solarize program, in your area The Solarize approach allows groups of homeowners or businesses to work together to colle increase demand through a creative limited-time offer to join the campaign. Learn more about the connect me with my local Solarize program I want to Select a few solar installers from a list. Have up to three solar installers contact me. Next Step →

Find a Solar Installer

OU NY

- See installers who are participating in the NY Solar Map system to install solar in your area.
- See installers who have installed solar in your area.

Filter Solar Installers by(optional):

Type of Project	ALL	Residential and Sm	nall Commercial	Carge Commercial		
Type of Solar	All	○ Solar	Solar v	vith Battery Storage		
					Show a List of Installers	
Proposed Solar Build	ling/Ground Mount Location	Building Owner	Solar Project Details	Review and Submit		
Sele	ect your solar install type:	Residential (single fa	unily / 1-4 family homes)			-
	Do you own or rent?	Own				•
lf kno	wn, how old is your roof?	5-10 years				~
What acc	ess is there to your roof?	Other				•
	uate the condition of your		Holding up	well considering age ▼		
	oor (select all triat apply)					
	ny recent changes to your	No				~
roof or the surround	ing area that would shade it?					
If known, how mu	uch electricity did you use o	on your primary meter	over the last 12 months, kilowatt-hours (kWI			
					Drov. Novt.	

Installer Sign Up for Solar Connect



NY SOLAR MAP Going Solar Permitting at	nd Zoning -	Interconnection -	Financing+	Resources	NYC Solar+	About-	Help		
I use only NABCEP Certified PV Installation Professionals*	Yes ○ No								
Counties where I've installed PV*									
Counties where I'm willing to work*		11 checked ▼							
Services I provide*			5 checke	ed ▼					
Type of Projects I Work With*	✓ Check A					^			
Financing Options installer offer	Search	1							
Password*	✓ Solar P	V – Install							
Confirm Password*	· · · · · · · · · · · · · · · · · · ·	V and Battery Storage - In: V – Repair & Maintenance							
Don't Send me email alerts on new leads	✓ Solar W	/ater Heater System – Insta /ater Heater – Repair							
I accept terms of use	♦ Solal W	латег пеатег – керап	_			+			
					Submit Query	y			
	Website	e* www.testsolarinstal	ler.com				•		

Resources-



NY Solar Map > Interconnection > Net Metering

UNDERSTANDING NET METERING

Net metering is a utility rate structure and billing mechanism that allows consumers with alternative energy systems, such as solar and wind, to transfer electricity they do not use back into the grid in exchange for credits on their utility bills.

As part of the NYSolar Smart program, Sustainable CUNY formed the NYS Net Metering & Interconnection Working Group that includes the majority of NY's major electric utility companies. The working group created the below videos and FAQs to help you understand more about how net metering works and its effect on your electric bill once you install a solar PV system.

RESIDENTIAL NET METERING



Frequently Asked Questions: Residential

COMMERCIAL NET METERING



Frequently Asked Questions: Commercial

Once you click play, you can go to the bottom right corner of the video to click the expand icon for a full screen view.



NY Solar Map > Permitting and Zoning > Interactive Guides > Yonkers

Welcome to the New York State Solar Online Permitting Process Guide! <u>Sustainable CUNY</u> worked with the city of Yonkers to develop this web-accessible, interactive tool tailored specifically for solar PV installers working in Yonkers. This interactive Guide will tailor the permitting process for your specific project

Yonkers Solar Permitting Guide

1-Is your system size 12kw or less?

Yes
No

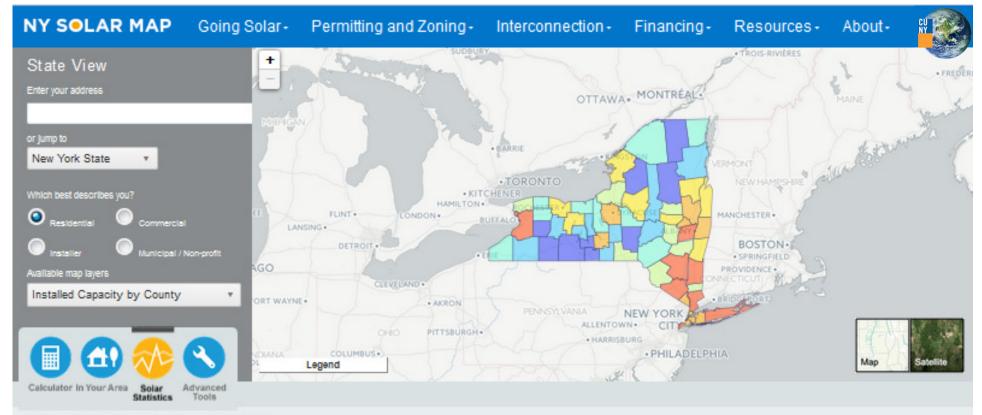
2-Is your insurance up-to-date?

OYes
No

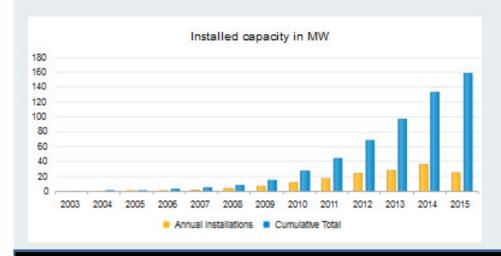
3-Do you have a Home Improvement License? OYes No

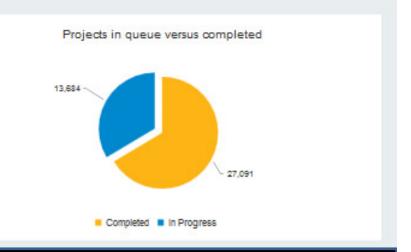
PERSONALIZE GUIDE

This solar guide was last updated on: 10/23/2015



Solar Statistics for New York State

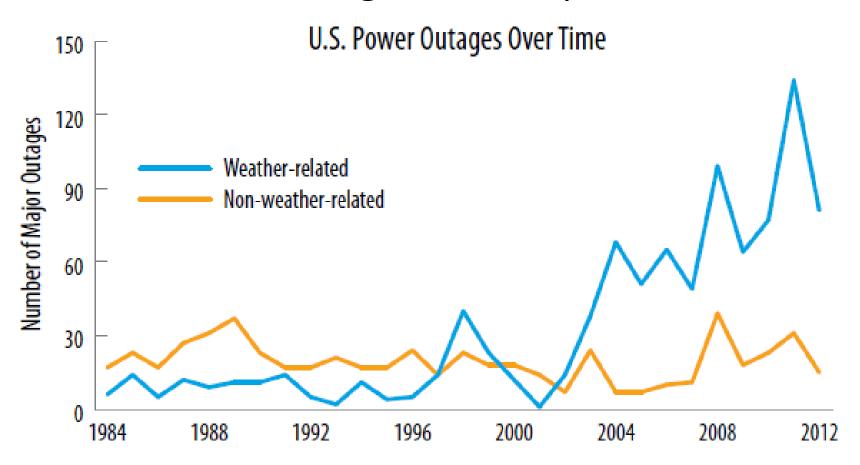




The Need for Resilient Solar



Increasing Grid Disruptions



Source: Blackout: Extreme Weather, Climate Change and Power Outages. (Kenward & Raja 2014)

Hurricane Sandy



The New York Times N.Y. / Region									Search All NYTimes.com						
WORLD	U.S.	N.Y. / RE	GION	BUSINESS	TECHNOLOGY	SCIENCE	HEALTH	SPORTS	OPINION	ARTS	STYLE	TRAVEL	JOBS	REAL ESTATE	AUTOS
UPDATED October 30, 2012															
A Close Look at Power Failures in New York City 5:45 P.M. ET Nov. 8															
Hurricane Sandy knocked out power to hundreds of thousands of people in the area. Data updated every 15 minutes.															

Sandy Fast Facts

- Outages: 5 million NY & NJ residences
- \$52 billion in economic losses



State of NYC Solar PV During Recovery



Solar in affected area in 2012:

- 5,500 kW
- 281 installations
- Nearly 50% of NYC installations

Estimated untapped solar energy per day after the storm:

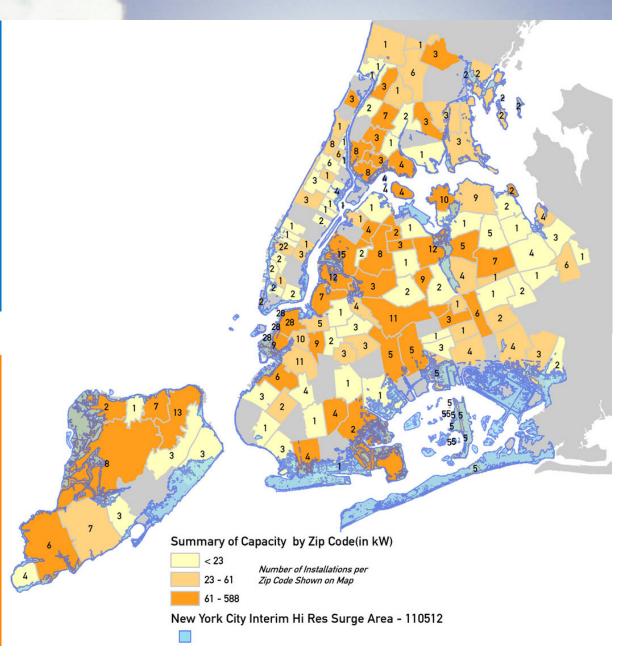
6,500 kWh

Solar in affected area in 2015:

- 15,500 kW
- 1,571 installations

Solar arrays in NYC with daylight emergency power plug via SMA inverter in 2015:

177



CUNY Smart Distributed Generation Hub



CUNY

U.S DOE

U.S. DOD/MIT

Homeland Security

NREL

Mayor's Office

NYSERDA

NYC EDC

NYC OEM

GSA

FEMA

Con Edison

New York Power Authority

LIPA (PSEG-LI)

NYC DOB

FDNY

TSEC

GE Global Research

IBM

City of Boston

Meister Consultants Group

Hardware Technologies

Policy & Legal

Smart DG Hub

Software Technologies Economics & Finance

NY-BEST EPRI

SEPA

SMA

Pataki-Cahill

Demand Energy

SolarCity

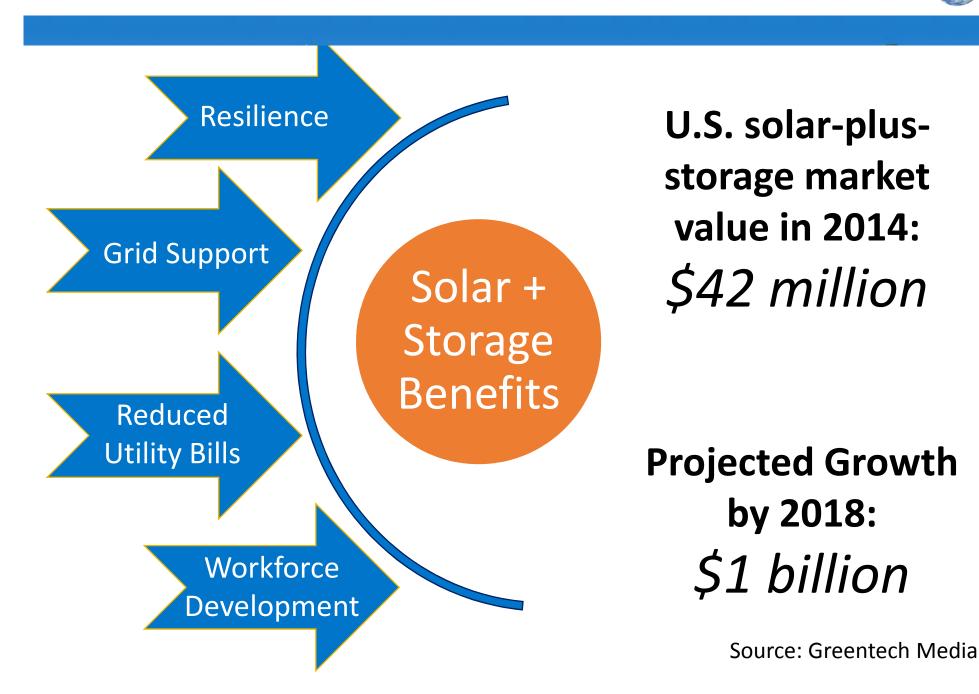
SunPower

First Solar

Princeton Power

Demand and Growth





Smart DG Hub Resilient Solar 3-Year Plan



Survey & Research

- Survey to determine soft costs
- Stakeholder interviews to develop roadmap

Tools & Outreach

- New layers on the Solar Map
- Resilient PV Solar Calculator
- Installer and code official training





Resources & Roadmap

- Fact sheets, model guidelines for design and permitting
- Roadmap for Resilient Solar





