



MEDIUM & HEAVY DUTY ELECTRIC
VEHICLES | BYD MOTORS |
October 30, 2018



BYD AT A GLANCE

- World's **largest electric vehicle & rechargeable battery manufacturer**
- 220,000 employees, 32 manufacturing sites in 15 countries:
 - North American HQ in DTLA, with manufacturing in Los Angeles County
- Four areas of focus: **electric vehicles, clean energy (solar & ESS), consumer electronics, and SkyRail**
- \$16B USD revenue in 2017
- International recognition:
 - Sustainia Award: top 10 global innovator in clean tech
 - Bloomberg: BYD the world's 8th most innovative company
 - Fortune Magazine: One of the top companies changing the world 2015

A pioneer in providing
a new energy
ecosystem: from **Power
Generation** to **Storage**
to **Electrified
Transportation**





Battery Electric Bus



Battery Electric Taxi



Logistics Vehicle



Battery Electric Coach



Construction Vehicle



Waste Management Vehicle



Mining



Port



Warehouse



Airport

On-road Vehicles for
Urban Transportation

6

4

Off-road
Vehicles
for
Specialized
Fields



U.S. BASED MANUFACTURING

546,000 Square-Foot EV Manufacturing Space

Lancaster, CA







U.S. JOBS



More than 850 manufacturing jobs
Nearly 1000 U.S. employees

ZERO IS TODAY



ZERO IS TODAY



ZERO EMISSION GOODS MOVEMENT



ZLC-976
Zero Emissions

Rated Capacity At 97-in. (2,464 mm) Center of Load
90,000-lbs. (40,824 kg) / 2-high Stacking
80,000-lbs. (36,288 kg) / 6-high Stacking
Rated Capacity At 106-in. (2,692 mm) Center of Load
82,000-lbs. (37,195 kg) / 2-high Stacking
75,000-lbs. (34,020 kg) / 6-high Stacking
236-in. (5,994 mm) Wheelbase

TAYLOR

Featured truck is an XLC-976 and is shown with optional equipment

ELECTRIC IN OUR COMMUNITIES





ELECTRIFY YOUR FLEET TODAY

1. Plan for your future fleet **TODAY**

- Build your infrastructure with an eye toward the future – you do not want to trench twice

2. Engage with your utility **EARLY**

- Infrastructure is the long pole in the tent and getting the power to the site can take longer than you expect
- Need to know your rates to charge accordingly

3. Funding is/will be **AVAILABLE** – find it!

- NY has numerous climate change goals (e.g., *Reforming the Energy Vision*) supporting transportation electrification.
- Existing state & federal programs (e.g., NY Truck VIP, Low No, CMAQ) to reduce incremental costs
- VW Settlement funding to be available in 2019



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